

# frequently asked questions

version 1.0



## QUESTION 1

Won't doctors start working against the company because they can earn less after reducing the number of visits?

Thanks to Vetapp, doctors in their practices can optimize their work. This means:

- The time of visiting a doctor can be shortened by up to 50 percent, that means in the same time doctor can see twice as many patients
- Unnecessary, cheap visits are eliminated, and doctors can concentrate on more expensive and more profitable visits

## QUESTION 2

Will the subscription apply to users or also to clinics and doctors?

Initially, to gain market share, VetApp technology will be distributed to these environments in a basic version for free. More specialized functionalities will be available for a fee.

## QUESTION 3

Are all the functions of the token written in the smart contract or only in the whitepaper?

Because our token is not subject to any obligations, locks up's, etc., these elements are not an integral part of the smart contract.

## QUESTION 4

If only a soft cap is collected, will the company go public on the DEX (stock exchange) as planned, or will it make further issues and this time will be extended?

We maintain that the debut on CEX/DEX is planned for Q3/Q4, the condition is to collect a softcap.

## QUESTION 5

Who conducted market and business research and in what standards?

Market research was carried out by the Wrocław University of Economics

We (the founders) conducted the competition and business analysis.

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## QUESTION 6

Is there hard data available from the previous businesses of application developers (the start-up cannot be analyzed because the company is young)?

For the last 10 years, we have worked for international corporations and as business consultants, where we have generated very tangible results. The most interesting of them are below:

- A network of clinics - introduced to the stock exchange with a capitalization of PLN 70 million
- An international trading company supplying among others the largest retail chains in Poland - sales increased by almost 100 percent over 3 years
- Unprofitable, a foreign branch of a retail network in a global capital group - increased sales by 32 percent in the first and 18 percent in the second year and achieved profitability of 10 pp
- Polish branch of the retail network (present in 44 countries) - pilot implementation of a new product range with an EBITA of 55 percent (the highest result in the group)

More detailed data is confidential due to signed NDAs.

## QUESTION 7

Is the buyback written in the smart contract?

The repurchase cannot be stored in a smart contract because it is not an automatic process but is manually controlled and managed.

## QUESTION 8

Will the repurchase of tokens by the company be at a predetermined price or will the price be adjusted to the market?

The price will be adjusted to the current market price.

## QUESTION 9

When investing, are funds frozen for some time, or liquidity is released and you can trade right away

Tokens can be traded immediately after their purchase, only using private contact forms, because there are no lockups. The listing on the stock exchange is planned for Q3/Q4 and this will only open the generally available purchase and sale of tokens.